

**SOUTHWEST TENNESSEE DEVELOPMENT DISTRICT**

**IRP/RLF LOAN FUND APPLICATION**

**I. GENERAL APPLICANT INFORMATION**

Name of Business: \_\_\_\_\_

Address: \_\_\_\_\_

Address of Project: \_\_\_\_\_

Contact Person & Title: \_\_\_\_\_ Phone \_\_\_\_\_

Business Type: \_\_\_\_\_ Product/Service: \_\_\_\_\_

Date Established: \_\_\_\_\_ Employer ID Number: \_\_\_\_\_

Bank References: \_\_\_\_\_

I. Principal Stockholders:

<u>Name</u>	<u>Address</u>	<u>% Ownership</u>
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**II. PROJECT INFORMATION**

A. Brief Project Description:

B. Total New Loan Amount:

C. Job Impact:

Present Employment (Full Time)			Projected Employment		
<u>Sex</u>	<u>Total</u>	<u>Minority</u>	<u>Sex</u>	<u>Total</u>	<u>Minority</u>
F	_____	_____	F	_____	_____
M	_____	_____	M	_____	_____
Total	_____	_____	Total	_____	_____

### III. PROJECT FINANCING

#### A. Uses of Funds

Land Acquisition	\$ _____
Building Improvements	\$ _____
Building Purchase	\$ _____
Working Capital	\$ _____
M & E Purchase	\$ _____
Admin	\$ _____
Inventory Purchase	\$ _____
Total	\$ _____

#### B. Sources of Funds

	<u>Amount</u>	<u>Term</u>	<u>Rate</u>	<u>Annual D/S</u>	<u>Collateral</u>
Bank	\$ _____	_____	_____	\$ _____	_____
CDBG	\$ _____	_____	_____	\$ _____	_____
TVA	\$ _____	_____	_____	\$ _____	_____
SWTDD	\$ _____	_____	_____	\$ _____	_____
Equity	\$ _____	_____	_____	\$ _____	_____
	\$ _____	_____	_____	\$ _____	_____
Total	\$ _____				

#### C. Summary of Collateral

	<u>Market Value</u>	<u>Lien Balance</u>	<u>Cost Less Depreciation</u>
Land & house	\$ _____	\$ _____	\$ _____
Building & LOT	\$ _____	\$ _____	\$ _____
M & E, F & F	\$ _____	\$ _____	\$ _____
RECEIVABLES	\$ _____	\$ _____	\$ _____
Collateral Purchased	\$ _____	\$ _____	\$ _____
Total	\$ _____	\$ _____	\$ _____

#### IV. EXHIBITS

A. Business Plan, which should include:

1. Company history, description, & goals
2. Market Analysis
3. Products & Services
4. Manufacturing Process (if applicable)
5. Marketing Strategy, showing principal customers & suppliers
6. Management description, with resumes of key personnel
7. Financial data (3 years past & 2 years projections, with monthly cash flow analysis)
8. Proposed financing

B. Personal financial statements of guarantors

C. Schedule of business debt

D. Written estimates from contractors or suppliers

E. Construction requires detailed plans & specifications

F. Appraisals of collateral

G. Commitment letters from other financing sources

H. FmHA Form 1940-20 and/or Phase I Environmental

All information in this application and the Exhibits are true and complete to the best of my/our knowledge and are submitted to Southwest Tennessee Development District so it may decide whether to grant a loan or participate with a lending institution in a loan to me/us. I/We agree to pay for or reimburse Southwest Tennessee Development District for the cost of any surveys, title or mortgage examinations, appraisals, etc. performed, provided I/We have given my/our consent. Southwest Tennessee Development District is authorized to make all inquiries deemed necessary to verify the accuracy made in any schedules or statements and to determine my/our creditworthiness.

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Date

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Date